

<b>CSM – 64/17</b>
<b>Psychology</b>
<b>Paper – I</b>

*Time : 3 hours*

*Full Marks : 300*

*The figures in the right-hand margin indicate marks.*

*Candidates should attempt Q. No. 1 from Section – A and Q. No. 5 from Section – B which are compulsory and any **three** of the remaining questions selecting at least **one** from each Section.*

**SECTION – A**

1. Answer any **three** of the following questions in about **200** words each : 20×3 = 60
- (a) "Psychology is a science." Comment.
  - (b) What is perceptual organization and what are the processes which influence it ?
  - (c) Distinguish between laboratory experiments and field experiments.
  - (d) Discuss the concept of Encoding, Storage and Retrieval.

2. Discuss the role of genetic and environmental factors in determining human behaviour. How these impact growth and development of the individual ? 60
3. Describe different reinforcement schedules and indicate their effects on the strength of learning. 60
4. Discuss the major steps involved in psychological research. 60

### SECTION – B

5. Answer any **three** of the following questions in about **200** words each : 20×3 = 60
  - (a) Differentiate between divergent and convergent thinking.
  - (b) Discuss how critical period hypothesis explains process of language acquisition.
  - (c) Write a note on Extra Sensory Perception.
  - (d) Discuss the strategies for fostering values.
6. Describe the Indian approach to personality as reflected in the principles of three Gunas. 60

7. Analyse the process of communication and discuss the various strategies for making communication more effective. 60
8. Discuss one theory each of intelligence based on factor analysis and information processing approach. 60



